

Caterpillar to Monarch

An Arkansas Blue Cross and Blue Shield panel discussion on payment transformation



Take **good care.**  **Arkansas BlueCross BlueShield**
An Independent Licensee of the Blue Cross and Blue Shield Association

Meet the Panel



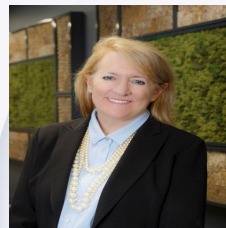
Christy Hockaday, FACHE
Vice President, Provider Network Innovation and Strategy



Matthew Flora
Vice President, Value Payment Strategy




Aaron Novotny, Ph.D
Director, Health Economics




Dr. Joanna Thomas, MD
Vice President, Clinical Strategy and Population

Take **good care.**  **Arkansas BlueCross BlueShield**



From Caterpillar to Monarch



“What the Caterpillar calls the end of the world, the master calls the butterfly.”
- Richard Bach, *Illusions*



“The failures and success experienced over these past 12 months can provide a wealth of insights which leaders can use to chart a clearer path towards their organization’s goals.
Of course, this all depends on whether they take the time to reflect and review on what came out of these past outcomes.”
- Tanveer Naseer



Fall monarch migration route.



Spring monarch migration route.

Examining the Monarch

- Monarch migration patterns
- The importance of stopgaps
- Tagging Monarchs is crucial for obtaining information

5

Opening the Discussion on Transformation



Take good care.  Arkansas BlueCross BlueShield

6

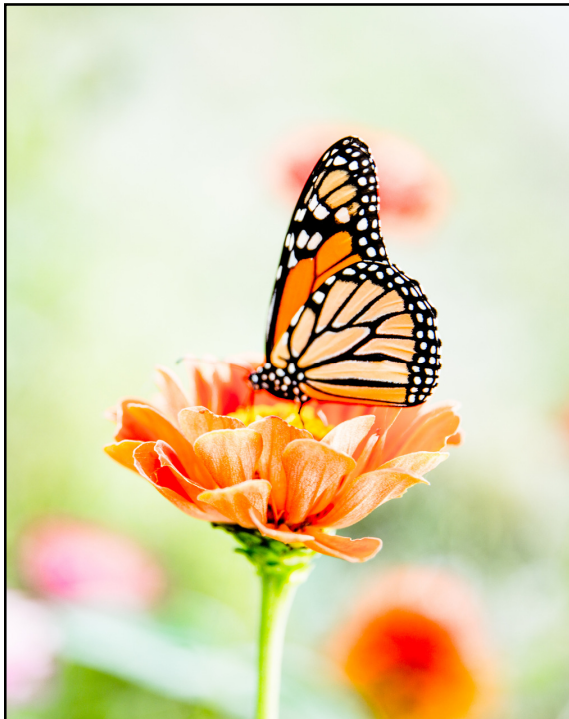
Comparing Monarch Migration to Member Migration

- Primary Care Journey
- Maternity Journey
- Behavioral Care
- Specialty care
- Different migration patterns for different butterfly species just as different people have different needs and journeys

Take **good care.**  Arkansas
BlueCross BlueShield

From Caterpillar to Monarch

7



Creating Stopgaps in a Member Journey

- Value-based care
- Primary care programs
- Case management
- Utilization management
- Vended Solutions

From Caterpillar to Monarch

8

“Tagging” Members: The Importance of Analytics

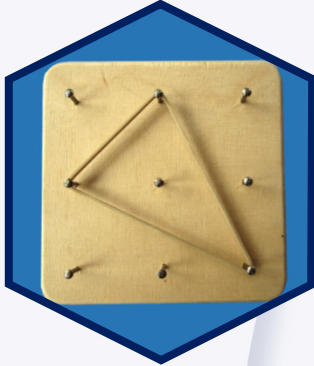
- Ensuring programs are improving patient experience and health
- Monitoring patterns of program efficiency
- Measuring program outcomes
- Appropriate site of care
 - Consumer selection
- Options might not always improve continuity of care

A Shift in Member Migration and emphasis on Member Engagement

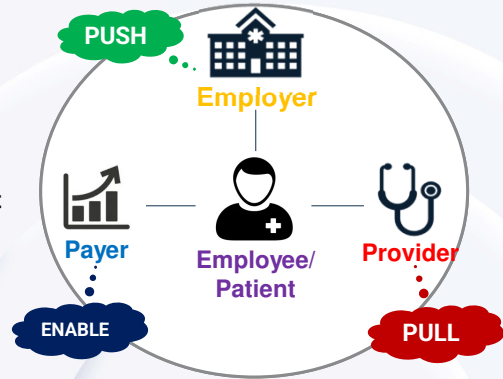
- Improving ease of access to quality care
- Value-based initiatives
 - Collaborating with employers and providers
 - Attribution to primary care provider
 - Access opportunities



Changing the old and Implementing the New Member, Provider, and Payer Migration Pattern



- Providers want**
Higher **compensation**
Reduced **burden**
- Employers want**
Tighter **cost management**
High-quality care
- Members want**
Lower **cost**
High-quality care
Great **experience**



Questions?



Please scan the QR Code at your table to submit relevant questions to the panel.